

Nissan Europe **Reduces Costs and Streamlines Processes** with Stonebranch's Intelligent File Transfer Solution

Universal Data Mover replaces insecure FTP/SFTP solutions to centralize and secure file transfer and provides business-driven visibility throughout the enterprise.



RESULTS

- Reduced cost
- Centralized data transfer process
- Increased transparency



BACKGROUND

Nissan Motors entered the European market in 1980 and now operates in 41 markets with an ambition to expand into further territories and regions.

CHALLENGE

Nissan Europe managed and maintained hundreds of different FTP/SFTP scripts that provided no consistency or defined standards, leading to high maintenance costs and low reliability. With more than 30 partners involved in the file transfer process, it was clear that a new approach was needed. Ian Porter, IT Planning Section Manager for Nissan Europe, says, "There seems to be two major misnomers regarding FTP; first, that it is free and second, that it is a global standard. I found neither to be true as we were investing a lot of time and money in daily support of our FTP processes, causing a negative impact on our mission-critical business processing.

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Ian Porter

IT Planning Section Manager,
Nissan Europe

Challenge: Nissan Europe needed consistent, reliable, and cost-efficient file transfer

SOLUTION

Porter needed a Managed File Transfer solution that provided reliability and consistency for all file transfers while protecting sensitive data. Additionally, the solution needed to be centralized for easier management and visibility. After looking at a number of solutions, Nissan Europe implemented Universal Data Mover, Stonebranch's Intelligent File Transfer solution, to replace its insecure and costly FTP/SFTP solutions.

RESULTS

Stonebranch's Intelligent File Transfer solution satisfies all of Nissan Europe's functionality requirements and its flexibility enables the company to create new standards extremely quickly. Adds Porter, "Universal Data Mover required very little configuration or set up. Within a thirty minute conference call with one of Nissan Europe's partners, the partner had logged into the Stonebranch Web site and run its first secure file transfer."

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Results include

- Reduced cost
- Centralized data transfer process
- Increased transparency to business partners
- Business-driven visibility

With regards to Nissan Europe's more than 30 partners, Porter says, "Universal Data Mover allows us to make the entire process as transparent as possible to our partners. This business-driven visibility enabled Nissan Europe to meet all of its business and operational needs."

Porter concludes, "Universal Data Mover has provided Nissan Europe with an extremely robust process for guaranteed, secure file transfer. The entire process is now centralized, self-managing and has become the preferred method for data transfer within Nissan Europe."

ABOUT STONEBRANCH

Stonebranch provides modern automation solutions that simplify mission-critical IT business processes reliably and securely across complex and diverse IT environments.

Stonebranch clients include some of the world's largest financial, healthcare and technology institutions. Founded in 1999 and headquartered in Atlanta, Georgia, Stonebranch has offices throughout the world, including Germany, United Kingdom, Netherlands, Spain and Denmark.

For more information on the company and its products, please visit our website at <http://www.stonebranch.com>.